# How Can Chimorel Support You? Lesson 4: Begin Chimorel's Action Plan

Disclosures | Summary of Dynamic Strategies



This is the fourth lesson in your Success Journey. Your Action Plan is launching now. We briefly explore some of the Training Modules in the Learn area of our website and take an in depth look at strategies to implement your Action Plan. Above is a link to a Summary of all the Dynamic Strategies available in all the lessons.

In Lessons 4, 5 and 6 you will consider many areas of our website, some in depth, others briefly to uncover aspects of Chimorel's Comprehensive Action Plan. We open many doors. Step into any part of our Action Plan to create your own Action Plan. You can focus directly on your needs and concerns by using our <u>Alternative</u> <u>Opportunities</u>. We encourage you to pursue this expedited opportunity as an Action Planning member.

You are among the first 2500 people with whom we are sharing this Action Plan. Your immediate objective should be to explore with an open mind. In Lesson 7 we will give you more than 100 income opportunities when you complete all of your assignments or become an Action Planning member.

As an Action Planner, you initiate a Chimorel Special project to achieve any goal you can imagine or solve any problem you have. A first level Special Project focuses on generating the funds to solve a \$2500 to \$25,000 problem. Once you have achieved goals at this level, you can step up to \$25,000 to \$500,000, then to \$500,000 to ??? Level goals.

Nothing in life is free. You can continue your free Success Journey without paying money, but to truly achieve your most ambitious goals, you need to develop the resources and make the plans. The point of your membership is to open these doors. If funds are tight these lessons will offer insights to enable you to generate the funds. Lesson 7 provides 100+ alternatives to generate the revenue you need.

Chimorel's Action Plan is ready to launch 10 ... 9 ... 8 ... Use Chimorel's Action Plan to implement your Action Plan 7 ... 6 ... 5 ... \* Implementing your Action Plan suggests you will "go somewhere." 4 ... 3 ... 2 ... 1 ... Liftoff



# **Resource Developer**

# Whetting Your Appetite as a Potential Resource Developer

- Click the *Resource Developer* link above.
- Read. There is a lot here. You may want to only read a little.
- > Think about what you want to do.

Earn \$7-21,000+ as a part-time Resource Developer, \$14-\$35,000+ as a Manager, \$25-\$50,000+ as a Planner/ Coordinator. R*eally explore this area*. Make It Happen.

Notice the bullet points ( $\geq$ ) in these brief introductions. They are command statements telling you to do something. This is how an Action Plan works. You create command statements telling you what to do. Sometimes you also add comments to enable you clarify certain points.

# **Business Development**



### **Start or Strengthen a Business**

- Click the *Business Development* link above.
- > Read about setting a *Tentative Goal*.
- Read about *Riches Wealth and More*.
- > Think about whether you need to write a business plan.
- Recognize that we have a *Cooperative Effort* program.
- Read about *Strategic Planning*.
- Read about Sales and Marketing.
- Read about *Expense Control*.
- > Review *Start or Strengthen* Your Business

Each of these topics have links that lead to more learning and some opportunities. When you are ready make it happen.

# Nonprofit Development

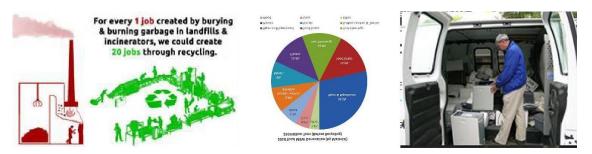


### **Fund Your Nonprofit**

- Click the Nonprofit link above.
- > Click Involve Your Constituents. Skim. Return.
- Consider the *Cost*. *Skim. Return.*
- Learn about the \$1000>\$5000 program. Skim. Close to Return
- Begin to *Fund Raise*. Skim. Close to Return.
- Make a donation. Close to Return.
- Realize Chimorel will be planning a major fund raising campaign in the future.

Follow the links you are interested in.

# **Recycling**



Recycling Creates Jobs | Recycle Your Computers Recycle Anything | Recycle Cost | Active Recycler New Recycling Story | Other Recycle Stories

- Click the *Recycling* link above. *Brighten the picture. Now enable us to create jobs.*
- Learn about Creating Jobs.
- Learn about Recycling Anything. Return.
- Consider the cost. Return.
- Learn about recycling computers with Chimorel. *Review the Pricing Matrix*.
- Scroll & skim Risks of Disposal, then Why Donate, then Reduce Disposal Costs, then What Happens & Downstream Vendors. Click close to return.
- Review the Active Recycling program. Click close to return.
- Review Downsizing and Surplus Inventory. Click close to return.
- > Briefly review the New Recycling Story and other Recycling Stories.

By actively recycling you can create jobs. We look forward to working with you to develop many recycling alternatives. You can spend quite a lot of time learning about recycling with Chimorel. We suggest you take the time to really explore this area only after you have decided that this is an area you really want to focus your energies on.

**STOP !!!** Catch your breath. In the last four pages you briefly explored four important sections of the Learn area. If you clicked just a few of the links, you discovered there is a lot to learn.

Now let's move on to explore parts of Chimorel's Action Plan. As previously noted, you can step into any part of this action plan. As you decide you want to pursue something in a part of the action plan, that is the time to go deep about that section or area.

# **Chimorel's Action Plan**

# GOAL: In the next three years Chimorel intends to support 2500 to 50,000 people as they enhance their lives, build their businesses, fund their projects and share our Sources of Strength.

Are you excited? Here is a truth you may want to remember. When you invite a friend, you give him or her a chance to transform their life. When you support enough other people, you can earn anything you need.

Now reflect briefly on the 14 powerful principles you discovered in Lesson 3. These principles have enabled people no different than you to become millionaires and highly successful people. *Did you discover the Secret?* It will transform your life. If you have not yet discovered the Secret, go back. Review Lesson 3 until the Secret grabs you and impels you into your Action Plan.

Next, touch the lives of your friends at an initial cost any motivated person can afford – free. Of course, nothing in life is truly free. Each person must be willing to spend the time and exert the energy to learn the principles and take the actions required. Then as your friends need support to develop their own resources, they too will be invited to become members. This will become an income opportunity for you.

Enter <u>the Free Success Journey link</u> into your favorites and share this link with two people. *Go ahead !!!* We'll be here. Transform two lives. Start to create an income opportunity for yourself. Later you can support lots of other people. When you have taken this small action step, you are ready to continue. *Do it now !!!* 

You are about to step into Chimorel's Action Plan. You can use any part of this comprehensive plan to initiate your own Action Plan. As you read, you will discover Action Steps and Sub-goals. Pause briefly and recognize. With your own modifications you can actually use these actions steps and sub-goals as your own action steps and sub-goals.

You will also discover a number of To Do Opportunities. You can review the <u>Complete Action Plan</u> by clicking this link. *This plan changes periodically. Depending on when you read it, the most recent plan may not have been updated to the current version, but it will give you what you need to begin to create and implement your own Action Plan.* 

You are encouraged to begin implementing Chimorel's Action Plan, as you take steps to change your own life. The first simple step is to tell others about Chimorel. So let's ask a simple question: Are you the right kind of person? Our Action Plan will discuss significant income and other opportunities. You can just be a relatively passive friend. But we encourage you to do more. You will have opportunities to be a JV Partner, affiliate, accredited investor, member, resource developer, manager, planner, coordinator, coach/consultant, sponsor, board member and join our master mind group. These are some of the roles you can assume as you enable us to implement our Action Plan, if you are the right kind of person. You will discover the right kind of person is one who makes things happen in their own life and in the lives of others as they seek to make the world a little better.

Soon we are going to talk about the importance of doing things. Part of the Secret is to dream big dreams. Another part of the Secret is to implement those dreams. We believe, if you assist enough people, you can earn anything you need. Inviting others to change their lives, gives them an opportunity. Once they begin to implement that opportunity, you have people to assist you as you implement your big dream.

At the end of Lesson 3 we gave you two bonus resources. If you have not yet explored these two resources: **The Science of Getting Rich** and **Rich Dad Poor Dad**, you can do so now. Below we summarize dynamic strategies you might want to pick up as you begin to implement your Action plan.

- \* You can earn anything you need if you support enough other people.
- \* You can substitute another measurable criteria for a dollar amount when setting a goal. We substituted 50,000 people.

\* You can have more than one action verb in your goal. Support, enhance, build, fund, share.

- You can have a range or phased criteria in your goal.
  As you get into the action steps, sub-goals and opportunities you will discover our goal is actually phased.
- \* If you are the right kind of person, you can become a JV partner, affiliate, investor, resource developer, manager, planner, coordinator, coach, consultant, sponsor, board member or master mind colleague.
- \* You begin as a friend. You become a member. Then you make decisions regarding other opportunities.

Here are 10+ Dynamic Strategies that you can find scattered throughout this lesson. Some repeat ideas you have seen. They bring home one strategy you definitely want to pick up.

## **Achieving Chimorel's Goal**

Let's return to that goal briefly, before we launch in to implementing the Action Plan. We intend to support approximately 50,000 people ...

- ... enhance their lives ... build their business
- ... fund their projects ... and to share our Sources of Strength.

Another way to say this is we intend to touch many lives, starting with 2500 and growing to 50,000+ people. Perhaps all we do for some of them is to open the door to our two primary sources of strength.

We would like to transform your life for the better, to enable you to be more productive, happier and to allow you to realize that because we are all connected at a profoundly deep level, we each benefit as we make the world a little better.

When each person is ready, we anticipate supporting them as they develop the resources to fund their projects and build their businesses. We cannot do this alone. It takes many people to provide the caring, the strength and the love to change just one life. That's where you come in. You are an important part of achieving this goal. Together we can make the world a little better.

# Implementing Chimorel's Action Plan Mini Goals, Phases, Roles, Opportunities

This part of the lesson will explore setting mini-goals, phases and roles you can step into as you begin to implement your own Action Plan through Chimorel. As you become a leader in implementing our Action Plan and as you implement your own Action Plan, you want to learn to do things. We will enable you to learn about income opportunities. Below are the command statements for the overall Action Plan for this lesson.

- > Break the 2500 goal into mini-goals and individual intentions.
- > Identify and obtain commitments from leaders.
- > Complete phased in goals to reach 52,500 people.
  - Train leaders to take on specific roles.
  - Determine focus cities, states and countries.
- > Undertake To Do Friend Assignment. Get people involved
- Emphasize "It is what you do that makes things happen."
- > Provide a sample invitation to participants.
- > Understand thoughts about making Internet Friends and Income Opportunities.
- > Undertake To Do Internet Friend Assignment.

We are about to get into the details of achieving goals. The real excitement comes as you actually support people. The details will be only as exciting as you choose to make them. You **will** develop persistence and overcome procrastination. This is a command statement expressing our intention.

First, we explain the method. Next, we give you an income opportunity with an assignment. Then, we emphasize doing and give you sample invitations. And then, we ... discover more soon.

# The Method

#### Break the 2500 Goal into Mini-goals ... ... and Individual Intentions

To achieve our first 2500 person goal, we break this first phase into five 500 people mini-goals. To make each 500 person mini-goal achievable we break the mini-goals into individual intentions of 50 people inviting at 10 people each.

Warren has had **connections** with over 25,000 people on a variety of networking sites; however, many of these connections had no real relationship. We have stopped connecting just to connect. We want to develop real relationships with people and organizations that can have a meaningful impact in making the world a little better.

Soon, you will have the opportunity to develop your own connections with a variety of internet resources. You will invite people to begin our Success Journey and encourage each person to invite ten more people. You will involve friends, potential participants, members, even strangers who can become friends. Involving participants and members creates an income opportunity for you. *Stop and re-read that little word will. Creating your support system and friends who can enable you to achieve your goals is not a passive exercise in the imagination. You must make it happen. If you just read and don't do, nothing much will happen.* 

#### **Identify and Obtain Commitments from Leaders**

As we break our 2500 goal into mini-goals and individual intentions, we expect you to begin to identify and obtain commitments from potential resource developers, managers, planners, coordinators, coaches, consultants, prospective Board members and Master Mind colleagues. These people will become leaders in Chimorel's growth. Friends are invited to participate in this Success Journey. Members and program participants will begin to formulate their own Action Plans. Each person is offered a variety of To Do Opportunities, creating a network of people supporting each other and enabling us to establish JV partners, affiliates, accredited investors and sponsors.

Catch the vision. Your active involvement can create a variety of income opportunities for you, as well as, beginning to touch the lives of thousands of people. As you know, in Lesson 7 we will detail more than 100 income opportunities and open the door to thousands of additional income opportunities, provided you complete your assignments. Recognize that you can complete all your assignments for all lessons when you click the link at the end of this lesson. By completing the Assignments, you qualify to receive Lesson 7. As you explore the sub-goals and To Do Opportunities in this lesson and in Lesson 5 & 6 use them to establish your own Action Plan.

#### Complete phased in goals to reach 52,500 people

As the first 2500 people get involved, each of them will be encouraged to reach out to others. The first phase is 2500 people. Additional phases of 5000, then 7500, then 10,000, then 12,500 and 15,000 will then be implemented. These phased in targets total 52,500 people.

#### **Train Leaders to Take on Specific Roles**

Again, as we work through each phase, we will identify and train potential resource developers who can become managers, planners, coordinators, coaches and consultants to meet the needs for members and program participants. As needed, we will add to our existing training programs with additional training for each of these roles.

#### **Determine Focus Cities, States and Countries**

We will develop focus cities, states and countries. In Ohio we have identified Columbus, Dayton, Cincinnati Cleveland, Toledo and Athens. No other states are yet identified. Jamaica has been tentatively identified. Other focus areas will be developed as friends and participants step up with an active interest.

## Here are Some Gold Nuggets to Pick Up

- \* Break goals into mini-goals and individual intentions or targets.
- Setting targets above your goals enables you to achieve goals. 52,500 is more than 50,000, pushing us to higher levels of achievement.
- **\*** Training is an important part of pursuing your opportunities.

## **First Income Opportunity** Marketing Chimorel's Memberships & Programs Reaching Out to Support Someone

## Friend Assignment / To Do Opportunity:

Now we begin to create Action Steps that you can implement. These Action Steps will enable you to see a pattern to Action Steps you can create for your own Action Plan. As you implement these Action Steps for Chimorel, you will simultaneously be implementing Action Steps that will enhance your income, develop resources which can support you and other ways to implement your own Action Plan. We start with a focus on people you already know – your friends, family, neighbors and co-workers.

- Enable us to get this chapter into the hands of 10-50 people. Tell at least 8 more people about Chimorel today. This week get five of them to tell ten more.
- Put the Free Success Journey\_in your favorites. Now it is quickly available any time you meet someone you can tell about Chimorel.
- You might share this link as often as possible. Ten times today? How about 30 times this week? 50+ times this month?
- At the same time, be prudent about your sharing. You may not have time to follow up and support that many people. It is the support that makes things happen, so focus on the first ten. Think about the next 30 and the next 50. Plan your contacts and support ahead of time. If you opened the door to 50 people in the next year you did 5 times better than expected.
- Tell us, as you share the link. Your feedback is important. Tell us names, emails, phones, and why you contacted each person.

- Get others to share the link. 10 x 50 = 500. If you transformed the lives of 500+ people, what do you think you could achieve that is important in your life? What resources could you tap into to achieve your goals? This is a subtle suggestion. You really don't know what resources could be available as you support people, but they are there waiting just beyond the corners of your imagination.
- Note: You just tapped into our second primary source of strength. With 500 people pulling for you your transformation may be unstoppable.
- ✓ **Decide what goal you want to achieve.** We believe you can earn anything you need in life, if you enable enough other people earn what they need.

Did you notice the command statements with action verbs? Enable ... Put ... Share ... Tell ... Raise ... Get ... Decide ... As a friend you have the opportunity to reach out to others by executing these action steps. We set a goal. We show you part of the overall Action Plan with a link to the full Action Plan Summary. We give you some easy steps you can take to support others. Then we show you that supporting others can create resources to support you, as well. You may remember, command statements tell you what to do. When you choose to accept an offer, you then step up and make it happen.

**Did you catch what just happened?** We talked about being a friend. We asked if you were the right kind of person. We gave you a friend assignment. Now you must decide what you are actually going to do.

#### Emphasize: "It Is What You Do That Makes Things Happen!"

**Stop!** We will be exploring many areas of our website. Before we get there, we want you to get really serious about doing things. As you continue your success journey, it is vital that you know and act on this fact. It is **what you do** to <u>Make It</u> <u>Happen</u>. Yes, stop reading for a moment and do it now.

Put the <u>free Success Journey</u> link\_ in your favorites. Tell 2 friends about Chimorel today right now. By the end of the day tell 8 more. Ask them to tell their friends.

If you have time visit click the link above. When you do, you will see ...

It really is what you do that makes things happen. Other areas of this website offer you lots of things to think about and to learn. This area gives you things to do. Let's say that again!

It's not what you talk about or even what you learn and think about that makes it happen. It's what you do! Welcome to the opportunity to make it happen.

#### Here are some more gold nuggets to pick up:

It is what you do that makes it happen.
 You are on a Success Journey. Let us suggest you open a Success Journey for at least ten people you care about. It just might be the best thing you do for them today.

□ Thinking is important. Trigger action by making decisions that conform to what needs to be done.

## Yes, It is What You Do That Makes Things Happen!

Let me take you back to Lesson 3 for a moment. You learned that procrastination means "nothing happens." If procrastination is one of your habits, understand we are working hard with you at the moment to enable you to break this habit.

If you have already broken the habit of procrastination, you are undoubtedly supporting people already. We look forward to sharing with you many income opportunities soon. As you know, a list of more than 100 opportunities will be available in Lesson 7, when you complete your assignments.

If you haven't completed your assignments yet, let's make it easy: Right now, write your take away for Lesson 1 & 2, your understanding of the Secret, your goal and tentative action steps to <u>Contact Us</u> now. Now make a list of ten people who you want to support. In a minute we will give you the link to Complete Your Assignments.

This is one of those times when we ask you to support others. Do take a minute to bookmark our Success Journey link in your favorites. You might even make a list of friends or perhaps open your contacts – Outlook, Yahoo, Gmail, Hotmail, etc. Think about who you want to invite to start their success journey. *If you intend to work in exchange for our supporting you, document your efforts.* Send us your list.

#### **Sample Invitation** Here's a quick invitation. Please modify it to suit your personality:

Bill, Can I ask you a simple question? "What is your Why?" [Your why is that powerful force that pushes you to success or failure.]

Do you have a pen and paper available? Let's start your free Success Journey. Log on to <u>www.Chimorel.com</u>. Click free Success Journey in the top right corner.

I'm taking this Success Journey right now, Bill. The organization I'm working with, Chimorel, seeks to enhance lives, build businesses, fund projects and share Sources of Strength for thousands of people.

Click the picture to begin your Success Journey? Now put in your name, phone, email. You spell my name \_\_\_\_\_. Click the Success Journey check Box and Submit.

The Success Journey will not cost you any money, but it is not entirely free. You must invest the time and energy to learn the principles and implement your Action Plan.

You just registered, Bill. You are about to start your free Success Journey. I think you'll like the trip. While we wait for your email, you may want to explore Chimorel's website briefly. There are more than 2000 dynamic strategies to solve problems and achieve success. Just click the Home tab at the top of the page. It's yellow but a little hidden at the top left. Explore the site a little.

Keep the conversation going. Answer any questions. After about four minutes say, "Now open your email browser and click the link to questions. Confirm. Yes, Bill, you just started your free Success Journey, but there is a cost. You have to take the time to learn the principles and implement your Action Plan. Good luck, Bill. Like I said, I think you'll enjoy the trip.

Bill, let's stay in touch. Can I call you next week to see how you are doing?

A message similar to the above might be good for someone you know well, if they trust your judgment. You might need to call or just open a friendly door, otherwise. More about developing relationships and selling memberships with these seven <u>Inviting People Diamonds</u>. Please use our invitation as a template to create your own original message(s). The key points are: (1) Ask a simple question that leads to a yes. (2) Give them the link and walk them through the registration process. (3) Show them how to learn more about Chimorel. (4) Make sure they confirm by clicking the link in the email they receive. (5) Tell them that the cost for the free Success Journey is the time & effort to learn the principles and implement the Action Plan. (6) Set the stage for your follow up. (7) Actually, follow up.

It is your friendly follow up designed to enable them to set a goal and begin to establish an action plan that initiates one of your Chimorel income opportunities – marketing memberships and programs. As you support someone else, you clarify the steps that person needs to take and assist them to develop the resources they need to achieve their first goal. The resource may be money or it may just be the support of a friend. As you support others you are also creating resources to support yourself.

#### Thoughts About Internet Friends ... ... and Income Opportunities

In the past, we have developed over 25,000 contacts on a variety of network sites, but many of these contacts were superficial at best. In the To Do Opportunity coming up you will be able to explore some of our contacts and learn ways to develop your own contacts. Here is a <u>link to</u> our connections & friends on some of these sites. As you pursue your own "connections on the internet," you will quickly discover, some people will have all kinds of "wonderful" opportunities that they are "temporarily" excited about. Other people's primary interest will be to sell you something.

I don't know about you, but I'm not very excited about chasing wonderful opportunities and spending money to learn about "free" ways to become rich with no effort. Chances are you aren't excited about these wonderful get rich quick schemes either, but many people do get caught up in spending a lot of money and time hoping to uncover the next special deal.

At one point I was receiving 200+ wonderful opportunities every day, because I spent time researching ways to make money online. You want to be very careful about spending money, and even more careful about spending time trying to learn how to make money on the internet. In Lesson 7 we give you a quick way to see just how much time and money you can waste without actually wasting a lot of your time and money.

I am *very* interested in meeting real people and sharing powerful ideas back and forth. You can potentially make money with almost any legitimate opportunity you get excited about, if you are willing to invest your time effectively.

From my point of view, I want to get behind the hype and meet some of the really great people. After you establish a real relationship, you can evaluate the opportunity. Then, make an informed decision. Anytime an opportunity is "free" but you have to spend a little money for something, question the legitimacy of the opportunity. Also remember, even real "free" opportunities have a time cost. *Chimorel is a real free opportunity with a time cost.* 

Every opportunity will eventually lead to ways to spend money to learn more, to get tailored counseling, to become a member, to become an affiliate, to buy products to view advertising or generate revenue in some other way. This monetizes the opportunity. If no one makes money, they can't afford to spend the time to create the opportunity. At Chimorel we monetize our opportunity with all these ways, then we create the opportunity for you to generate ways to fund your own Special Project by monetizing your own efforts.

Here is a link that will show you the **pros & cons** of a few popular websites that you can explore. Some of these sites have advertising opportunities. Some are great ways to meet a lot of people. *This link also connects to the Popular Internet Sites below. You can follow either link.* 

*Caution:* Developing real relationships should always come first. You do not need to spend money to develop a relationship. Your time is limited and so is your money. Spend time only with people that need support and/or that are willing to support you. These people will respond to your invitation to start a free Success Journey. Don't chase rainbows. If you want, spend money only on one or a very limited number of genuine opportunities after you have done the research necessary to be convinced they are worthwhile. You simply cannot chase a large number of opportunities successfully. It is important to focus on the opportunity that is right for you. *We believe Chimorel can be one of those opportunities and go out of our way to enable you take real steps to transform your life. We also strongly encourage you to reach out to support others.* 

#### **Undertake to Do Internet Friends Assignment:**

You may not realize it yet, but you are about to learn how to build a business, support thousands of people, begin a fund raising project, fund your Chimorel Special Project, maybe even meet the man or woman of your dreams. It starts with setting a goal, breaking your goal into achievable parts, then learning how to reach out and find the people you need to support you. *Now you are sending a thought into the ether and opening up your opportunities to achieve your goals. The internet is one way to reach out.* 

As you begin to meet people, give each person something valuable that could make a real difference in their lives. In case you are looking for something, we believe inviting people to begin their free Success Journey just might be a very valuable thing you can do. Another valuable thing you can do, is to be a real friend who is willing to listen.

You can explore a variety of internet sites and ways to meet people by exploring <u>How to Use Social Media</u>. We also provide you with a few ways to maximize the use of these and other sites. You can use these same techniques to explore other internet sites. You can go to any popular social media site.

- On any social media site mentioned in the link above, log in / create your log in ID.
- ✓ If you are exploring our connections, get a list of people to contact from us before inviting people to start their free Success Journey. Send an email to <u>Contact Us</u> to make your request.
- ✓ If you are going to one of the suggested sites, learn where their membership roster is. We make suggestions at the How to Use Social Media link.
- ✓ Invite your friends to join you on the site: become a Facebook friend, make a LinkedIn connection, tweet on Twitter, pin on Pinterest ....
- □ As you talk to your friends about Chimorel's free Success Journey, ask them who they think would like to ... build the home of their dreams ... find a job ... pay for college ... transform their lives ...
- ✓ Ask about their connections, contacts, friends, pins on various websites. If the friendship is strong enough, you can ask if they would like you to contact them to see what you can do to support.
- ✓ When you are looking for specific guidance a realtor to find property for your dream home, an insurance agent, a banker, any professional – contact these people directly from the yellow pages or other contact lists.
- ✓ You can contact our contacts, but before you do talk to us. Most people will not appreciate being contacted out of the blue by lots of people trying to sell them something.
- ✓ We will share more ways to meet people as you continue your Success Journey.
- ✓ Realize that "cold contacting" people on internet sites carries an unpleasant taste, just like cold calling people on the phone does. If you take this approach, be ready for some negative responses. Learn to be genuinely concerned and seek a way to actually meet the needs of the people you contact.

✓ On the other hand, many people are very open to making new friends and business connections. I always say yes to people on LinkedIn, Facebook and a few other sites when I believe a genuine friendship is possible. I generally ignore cold contacts on certain other sites.

## I'm Going to Make It Happen !!!

Now is the time! We are going to enable you make it happen with a series of sample calls and emails. After you read through these examples, you should (1) develop your list, (2) revise the appropriate examples and share your revisions with us at <u>Contact Us</u>, (3) use any suggestions we might make to strengthen your appeal, (4) contact the people on your list, (5) give us feedback regarding your results.

The Internet is ripe with people who offer opportunities, free and otherwise. Chimorel offers a genuinely free opportunity to learn a lot. Our Success Journey also encourages people to become members, enter programs, become sponsors/affiliates, buy stuff, recycle and take active steps to make the world a little better.

Review the following emails and scripts:

Sample Email for Potential Internet Contacts Sample Script for People Who Invite You to an Opportunity Sample Script for People Who Don't Offer an Opportunity Sample Script for People Who Are Discouraged Sample Script for People Whose Opportunity is Free Detailed Script To Register & Confirm Our Success Journey Follow Up, Don't Chase

# Learn More

Here are six more areas to explore, four from the Learn area: Debt Reduction, Step By Step Financial Planning, 735 Plan, Learn Menu and two career related programs. As you reach out to support others, these programs give you real ways to support them with training in specific areas.

#### **Debt Reduction**



- Click the *Debt Reduction* link above.
- Take side trips to learn about a Biblical Perspective, Developing an Emergency Fund, Listing Debts, a Solid Budget, Reducing Expenses, Increasing Income and the Wise Use of Debt.
- Here are 7 Get Out of Debt Gold Nuggets.

#### $\triangleright$

#### **Step By Step Financial Planning**





- Click the *Step by Step* link above.
- Realize there are five steps and a variety of ways to format your focus as you plan your financial future step by step. *Take a Comprehensive Financial Planning side trip.*
- ➢ Move on to take your first steps.

## <u>735 Plan</u>

- Click the **735** *Plan* link above.
- ▶ Realize that *Step by Step Financial* Planning is part of the 735 Plan.
- ➤ Take Your First Steps now.
- Skim several 735 Stories.
- > Understand the difference between Comprehensive and Step by Step Planning.
- ▶ Learn about the Chimorel Cooperative.
- ▶ If you have time, explore our 735 Plan in depth.

## Learn Menu



- Click the *Learn Menu* link above.
- Realize that Learn training is for Prospective Board members, Concerned Citizens and Resource Developers.
- Realize that Learn training is part of the individualized Alternative Opportunity you can pursue.
- Click the Learn Menu.
- Depending on what you want to learn, click the appropriate links. Return. Explore briefly. When you have decided your focus, learn in depth.

## <u>I Got a Job Program</u>



- Click the *I Got a Job* link above.
- ▶ Recognize that there is a program description and an employer description.
- Recognize that the program consists of Basic Elements and Additional Elements which are structured according to the needs of the client.
- Read about the Basic Elements. Think about each element.
- If you have time skim the Additional Elements, which provide training, skill development and work experience. They cost extra.
- Recognize that the Basic and Additional elements combined are like a college degree and can in fact pay for college or other training.
- > Understand how each client pays for his/her own program. Scroll up.
- Click the We're Ready to Hire Chimorel Clients.
- Skim. We provide a great many ways to reduce costs. We are a source for great employees. Working together we can improve the lives of many, many, perhaps thousands of people.
- ➢ If you are an employer, take the next step.

### Create a Career

- Click the *Create a Career* link above.
- ➢ Read. Click links. Think.
- Now ask yourself, who do you know that needs to Create a Career?
- Once you understand this program, invite people who need to create a career to sign up. This can become a significant income opportunity for you.
- ➢ If you need to create a career, sign up.

# **Your Fourth Assignment**

You will receive Lesson 7 after you complete all your assignments or become an Action Planning member. Think about the following questions, then use

Form to accelerate all assignments.

- 1. Tell us why you are the right kind of person to work with Chimorel. *Tell us about yourself your hopes & dreams, any issues in your life, your desire to support others, your willingness to tell 10-50+ people about Chimorel.*
- 2. Do the first phase of the Friend Assignment. *Put* https://chimorel.com/freesuccessjourney-enroll in your Favorites. Share the link with 10 people. Follow up. Send a list with the name, phone, email and reason to contact for the ten people and tell us if you want us to contact them for you.
- 3. Do you want to learn more about making Network Friends? Yes / No & Why.
- 4. Continue to describe what you are doing to support others. *This will become a very significant part of your Success Journey.*
- 5. As a member, invite others to start their <u>free Success Journey</u>. If you are not yet a member, <u>Become a Member</u>. *If you are not yet a member, tell us about what is holding you back. Procrastination is a serious detriment to your Success Journey.*

We truly are opening the door for 5000 Leaders who will enable us to have a meaningful impact on the lives of 50,000 people and to make the world a little better. We look forward to the possibility of your being one of those Leaders. Having come this far in your journey you are one of the 50,000. How far you take your journey is in your hands.

You will receive Lesson Five in one week, or ...

... you can download Lesson 5 now and ... you can download Lesson 6 now. See <u>expedite</u>.

Lessons 5 and 6 continue your Action Plan. Lesson 7 can give you more than 100 income opportunities.